Aliaksandr Polautsau

Business Analyst | Product Owner | Product Manager

+34 607 917 583
me@polautsau.com
linkedin.com/in/polautsau
polautsau.com

Valencia, Spain · EU Blue Card, no sponsorship needed · Hybrid or remote (EU/US)

PROFILE

Business analyst, solution designer and product owner with 8+ years taking digital products from discovery to production in telecom, fintech and payments, e-commerce and gaming. I translate business goals into architecture, API contracts and backlogs engineering teams can build from without guessing, and I lead analysis across several Scrum teams, partner companies and stakeholder groups. Outside the day job I run my own driving-theory product end to end: iOS and Android apps with 18,000+ downloads and a 4.7/5 rating, the dgtexam.es web platform, a book on Amazon and Aula, software for driving schools.

CORE COMPETENCIES

Solution design	target architecture, REST and event-driven APIs, OpenAPI contracts, sequence and data-flow diagrams, integration patterns, NFRs, API versioning and security (OAuth 2.0)
Analysis	requirements engineering, BPMN 2.0 / UML, AS-IS / TO-BE, impact analysis, data mapping, SQL, traceability and change management
Product	roadmap and backlog ownership, discovery and user interviews, prototyping, hypothesis validation, KPIs and product analytics, prioritisation (RICE, MoSCoW), release planning, ASO and monetisation
Leadership	leading analysis across teams, building a BA practice, mentoring analysts, stakeholder management, dependency and release coordination, workshop facilitation, Scrum Master

EXPERIENCE

Business Analyst / Solution Designer — Mar 2024 - Present

T-Systems Iberia · Valencia, Spain

> API and Data Platform of a large European telecom group: the integration layer that exposes customer, product and order data to web, mobile and partner channels.
>
> **Stack:** OpenAPI, Swagger, REST, Kafka, OAuth 2.0, SQL, PlantUML, Postman, Jira, Confluence

- Design end-to-end solutions for new business capabilities on the platform: turn business requirements into target architecture, OpenAPI contracts, sequence diagrams and data flows together with system architects and developers.
- Specify REST and event-driven (Kafka) interfaces with 10+ internal and external partner systems, covering versioning, error handling, authentication (OAuth 2.0) and agreed SLAs.
- Define non-functional requirements for performance, availability, logging and monitoring, and agree them with operations before go-live.
- Model data mappings between source systems and the data platform; use SQL to validate data quality and trace discrepancies back to their source.
- Identify architecture enablers, such as retiring legacy endpoints and consolidating duplicated services, and turn them into a prioritised, business-justified backlog.
- Coordinate interface dependencies and release plans across 4 agile teams and partner companies; analyse production incidents as third-level support and feed root causes into requirements and acceptance criteria.

Senior Business / Systems Analyst, Product Owner

May 2021 - Dec 2023

EPAM Systems

> Customer-facing web and mobile (iOS, Android) platform for a large e-commerce client, integrated with CRM, ERP and CMS.

- Owned product and sprint backlogs for a cross-functional team of 9: prioritisation, estimation and release scope from idea to production.
- Set up the business analysis approach for the web team (templates, Definition of Ready, cross-system impact analysis) and onboarded and mentored 2 analysts.
- Ran refinement and stakeholder workshops, splitting complex initiatives into user stories with clear acceptance criteria and evaluating alternative solutions.
- Wrote API specifications for the BFF and microservices, end-to-end scenarios across CRM, ERP and CMS, and NFRs for web and mobile; managed change requests and traceability; acted as Scrum Master.

Business Analyst

Aug 2020 - Apr 2021

Maxbitsolution · fintech, crypto

- Documented the undocumented AS-IS landscape of the payments system and internal portal, then co-designed the modernised API architecture so the team could change it safely.
- Shaped the first release of a crypto product: vision and scope, SRS, use cases and the phase-one backlog.

Business Analyst / Product Owner

Nov 2018 - Aug 2020

Assistent Technologies

- Led requirements and backlog prioritisation with stakeholders; prototyped iOS, Android and web apps in Figma and Axure; designed the API structure.

PROJECTS

Founder / Product Owner (own products)

Dec 2025 - Present

Driving-theory product: apps, web, books, B2B · polautsau.com/apps · dgtexam.es

- Took a portfolio of consumer apps from market research to the stores: 10 live apps (7 driving-theory, 3 lifestyle) on iOS and Android, 18,000+ downloads and 4.7/5 from 110+ ratings in under a year.
- Built dgtexam.es, the full web platform: an online exam simulator with almost 5,000 questions for licences B, A1/A2, AM, C and D and a study centre, in 11 languages.
- Published Traffic Rules Spain 2026, a licence-B theory manual generated from the app's content: PDF in 11 languages, Kindle and paperback editions on Amazon.
- Launched Aula, B2B software for driving schools: per-student readiness dashboard, reports and WhatsApp reminders, flat plans from €99/month.
- Own the full loop (discovery, roadmap, specs, release, ASO, localisation into up to 14 languages) and run freemium monetisation with subscriptions and one-time unlocks (1,200+ in-app purchases), using an AI-assisted delivery workflow.

SKILLS AND TOOLS

Delivery	Jira, Confluence, Jira Product Discovery, Miro, Figma, Axure
Technical	OpenAPI / Swagger, Postman, SQL, Kafka, PlantUML, BPMN, UML, App Store Connect Analytics, StoreKit
AI	ChatGPT, Claude and Claude Code, Gemini, Microsoft 365 Copilot, GitHub Copilot, Cursor

LANGUAGES

English C1 · Russian native · Belarusian native

EDUCATION

Public Administration and International Economics, Academy of Public Administration, 2008 - 2013
Business Analysis programme, ITMINE, 2018